



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 3, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$67,258	21
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$37,082	7
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$22,175	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$21,252	7
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$20,651	6
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$18,779	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$17,380	12
AmeriLife		\$16,075	28
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,142	9
Lemar, Mike	Sunshine State Agency	\$12,056	10
Clark, John W.	Senior Solutions Insurance Agency	\$11,480	9
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$11,076	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$10,109	4
Silver Producers (\$5,000 - \$10,000)			
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$8,315	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$8,232	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,812	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$7,501	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,488	2
Olguin, Loren A.	Olguin Insurance Agency	\$7,464	1
Rosati, Lisa	Rosati Insurance Agency	\$7,452	2
Barta, Devin M.	Barta Insurance Agency	\$7,067	3
Bowes, Richard	Bowes Insurance Agency	\$6,900	1
Futurity First Insurance Group, Inc.		\$6,660	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$6,461	2
American Eagle Consultants, Inc.		\$5,678	6
Maisonet, Joseph	Maisonet Insurance Agency	\$5,160	1
Moraski, Matthew B.	Moraski Insurance Agency	\$5,004	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,004	1



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

April 3, 2016

Bronze Producers (\$2,500 - \$5,000)

Abadjian, Pierre	Abadjian Insurance Group	\$4,812	1
Catron, Edward A.	Catron Insurance Agency	\$4,619	2
Heller, Mark	Heller Insurance Agency	\$4,487	1
Baacke, Brian W.	Baacke Insurance Agency	\$4,163	1
Fekete, Eli	Fekete Insurance Agency	\$4,152	1
McDowell, Jason P.	McDowell Insurance Agency	\$4,140	1
Schwartz, Scott J.	Insurance Protection Services	\$3,900	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,885	1
Gress, Ronald	United Specialty Associates Corp.	\$3,800	1
Centerstone Insurance & Financial Svcs.		\$3,647	2
Azonic Insurance Agency, Inc.		\$3,576	1
Dover, Kevin	Dover Insurance Agency	\$3,564	1
Green, Laurie A.	Green Insurance Agency	\$3,564	1
Katlin, Andrew	Katlin Insurance Agency	\$3,479	1
Richard, Paul	Richard Insurance Agency	\$3,359	1
Downs, Richard A.	Downs Insurance Agency	\$3,276	1
Leiser, Evelyn	Leiser Insurance Agency	\$3,276	1
Duryea, Don B.	Duryea Insurance Agency	\$3,156	2
Cohen, Marvin S.	Cohen Insurance Agency	\$2,928	1
Landis, Mark S.	Metro Insurance & Financial Services	\$2,904	1
Zimny, Robert S.	Zimny Insurance Agency	\$2,848	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,792	3
Norgard, Chad M.	Norgard Insurance Group	\$2,759	1
Professional Group Plans, Inc.		\$2,616	1
Thompson, Dorene E.	Thompson Insurance Agency	\$2,616	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$2,567	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,560	1
Stamper, John W.	Choice Plus Benefits	\$2,531	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$2,508	3



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

April 3, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Stevens, Ray	\$13,088
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Silver Producers (\$5,000 - \$10,000)

Borosak, William J. Jr.	\$9,756	Haft, Gary S.	\$6,412
Lembcke, Julia	\$9,418	Ahlbum, Tim	\$6,359
Ulayyet, Fred M.	\$8,315	Savage, Gina	\$6,300
Sheldon, Paul, CLU, ChFC	\$8,232	Biederman, Julie	\$6,120
Wiedersum, Bryan F.	\$7,812	Kerker, Harris L.	\$6,120
Graham, Christopher C.	\$7,548	Miller, Phyllis D.	\$6,012
Hargis, Mark D.	\$7,464	Ahlbum, Jon	\$5,976
Ranney, Eugene	\$7,332	Maisonet, Joseph	\$5,160
Bowes, Richard	\$6,900	Daenzer, Christopher	\$5,004
Rosati, Lisa	\$6,732	Potts, Krista L.	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Edwards, Jackson IV	\$4,919	Leiser, Evelyn	\$3,276
Juzwa, Michael	\$4,812	Saylor, Dexter R.	\$3,156
Closter, Lisa	\$4,538	Heaslip, Christopher	\$3,131
Bahlkow, Valerie J.	\$4,508	Sachs, Kerry	\$3,102
Heller, Mark	\$4,487	Cornett, Joshua	\$3,096
Fuller, Bret A.	\$4,163	Elfrink, Priscilla	\$2,976
Fekete, Eli	\$4,152	Cohen, Marvin S.	\$2,928
Weinfeld, Shia	\$4,152	Bartell, John J.	\$2,927
McDowell, Jason P.	\$4,140	Dillow, David S.	\$2,927
Terminiello, Christine	\$4,127	Landis, Mark S.	\$2,904
Rush, Francine	\$3,948	Kempler, Gary S.	\$2,856
Gilbert, Brian	\$3,912	Zarr, Laurie G.	\$2,848
Schwartz, Scott J.	\$3,900	Cooper, Bradley D.	\$2,844
Simpkins, Mark A.	\$3,885	Graham, Christopher N., CLU	\$2,844
Johnston, Larry W.	\$3,800	Balogh, Christian J.	\$2,760
Concklin, Todd C.	\$3,720	Liedtke, Sabra K.	\$2,760
Hall, James T.	\$3,672	Norgard, Chad M.	\$2,759
Arguello, Ana L.	\$3,647	Stevens, Jason	\$2,723
Shaw, Martin L. III	\$3,647	Oakman, Sean	\$2,677
Barnes, Robert W.	\$3,599	Henderson, Mary L.	\$2,636
Krinsky, Irene L.	\$3,576	Ripoll, Glenn A.	\$2,628
Dover, Kevin	\$3,564	Lawrence, Kevin	\$2,616
Green, Laurie A.	\$3,564	Thompson, Dorene E.	\$2,616
Kingsley, Beverly J.	\$3,563	Celorio, Silvia M.	\$2,567
Glickman, Abraham	\$3,479	Cleveland, Keith E.	\$2,560
Kelsey, Steven D.	\$3,359	Goldenberg, Karen S.	\$2,556
Lowe, Judith C.	\$3,359	Stamper, John W.	\$2,531
Downs, Richard A.	\$3,276		